

# Understanding the basics of quantitative research methodology



Define tomorrow.

Start here



## Defining and characterising

Quantitative research

### Paradigm

Positivist

### Research design

Descriptive, Correlational, Quasi-experimental, Experimental

### Participants

Population, sampling techniques, and sample size

### Data collection

Questionnaires, validity and reliability (psychometric properties)

### Data analysis

Statistical techniques / procedures

Quantitative research emphasizes **objective measurements** and the **statistical, mathematical, or numerical analysis** of data collected through **polls, questionnaires, and surveys**.

Quantitative research focuses on **gathering numerical data and generalizing** it across groups of people or to explain a particular phenomenon (Babbie, 2010).

## Your goal...

*(More often than not)* is to determine the relationship between one thing [an independent variable] and another [a dependent or outcome variable] within a population (this is a bivariate analysis).

# The main characteristics are...

- The data is usually gathered using **structured research instruments** (such as questionnaires).
- Data are in the form of **numbers and statistics**, often arranged in tables, charts, figures, or other non-textual forms.
- The results are based on **larger sample sizes** that are representative of the population.
- Results can be used to **generalize concepts more widely, predict future results, or investigate causal relationships**.
- The research study can usually be **replicated or repeated**, given its high reliability.

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**Ontology:** How do you view knowledge? Is knowledge constructed by an individual, between individuals, or is knowledge law-like and stable regardless of who views it? Do you believe knowledge exists outside of the knower, or do you believe the knower constructs knowledge?

**Epistemology:** How will the relationship between the you (as the researcher) and the phenomena (you wish to study) be characterised?

**Methodology:** How you will go about investigating that which is to be known?

| PARADIGM/DI-MENSION                  | ONTOLOGY  | EPISTEMOLOGY   | METHODOLOGY   |
|--------------------------------------|---|--|---|
| <b>Positivist<br/>(Quantitative)</b> | <ul style="list-style-type: none"> <li>• <b>Stable external reality</b></li> <li>• <b>Law like</b></li> </ul> | <ul style="list-style-type: none"> <li>• <b>Objective</b></li> <li>• <b>Detached observer</b></li> </ul>                     | <ul style="list-style-type: none"> <li>• <b>Experimental</b></li> <li>• <b>Quantitative</b></li> <li>• <b>Hypothesis testing</b></li> </ul> |
| Interpretive                         | <ul style="list-style-type: none"> <li>• Internal reality</li> <li>• Subjective experience</li> </ul>         | <ul style="list-style-type: none"> <li>• Empathetic</li> <li>• Observer</li> <li>• Intersubjective</li> </ul>                | <ul style="list-style-type: none"> <li>• Interactional</li> <li>• Interpretive</li> <li>• Qualitative</li> </ul>                            |
| Constructionist                      | <ul style="list-style-type: none"> <li>• Socially constructed reality</li> <li>• Discourse</li> </ul>         | <ul style="list-style-type: none"> <li>• Suspicious</li> <li>• Political</li> <li>• Observer constructed versions</li> </ul> | <ul style="list-style-type: none"> <li>• Deconstruction</li> <li>• Textual analysis</li> <li>• Discourse analysis</li> </ul>                |

Mason (2018)





# In a nutshell...

...The quantitative researcher **regards knowledge as existing objectively** (ontology) and therefore adopts the role of an **impartial and detached observer** (epistemology) who utilises **valid and reliable instruments, such as questionnaires** (methodology) to collect data (Clark Carter, 2010)...

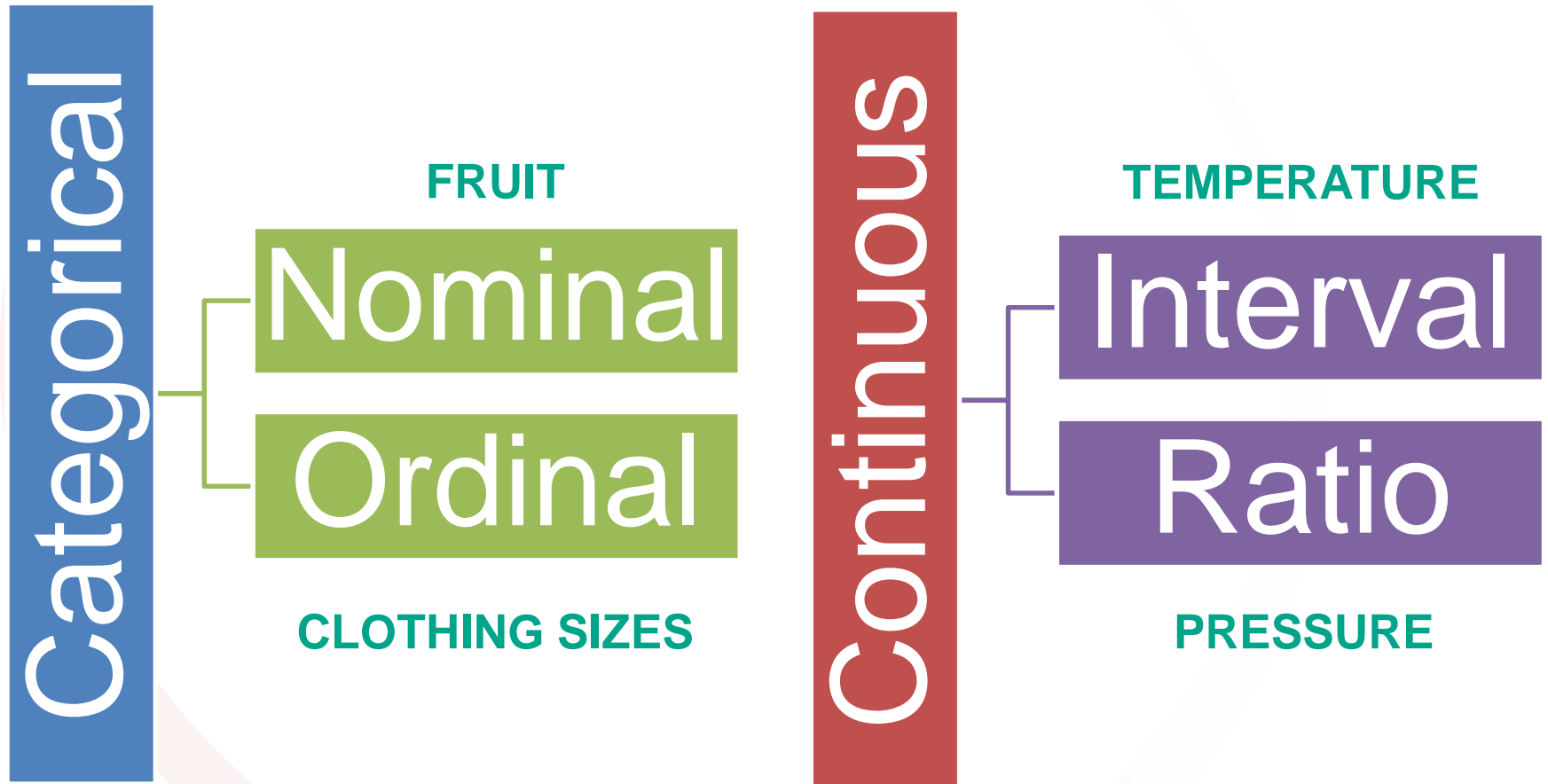
...The researcher **collects data objectively**, assumes a **detached position** and adopts methods which allow for **generalisations** to the broader population...



# Before getting into the designs, let's have a look at some common terms...

- What is a variable?
- Categorical and continuous variables
- Levels of measurement
- Independent variables and dependent variables (Predictor and outcome variables)
- Mediating and moderating variables

A **variable** is an entity that **varies** and can take on a **variety of values**



# Understanding variables in quantitative research

## Independent variable (IV)

Variable(s) that affect or cause the outcome to occur

The variable that is being manipulated

Another name in a Regression study = predictor variable

Another name in a True experimental design = cause

## Dependant variable (DV)

Variable that is influenced by, or acted upon, by the independent variable

The variable that is not being manipulated

Another name in a Regression study = outcome variable

Another name in a True experimental design = effect

## **Mediating variables**

Explains the relationship between the DV and the IV  
Accounts for the relationship

## **Moderating variables**

Influence the direction and the strength of the relationship between the IV and the DV

Check out this useful video which explains in detail

[https://www.youtube.com/watch?v=WZr1jI\\_Ki\\_s0](https://www.youtube.com/watch?v=WZr1jI_Ki_s0)

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# Four prominent {quantitative} designs

Descriptive

Correlational

Quasi-  
experimental

Experimental

No control

CONTROL CONTINUUM

Very controlled

# Experimental

Problem = External validity

- Determines **causality** (i.e., cause and effect)
- **Manipulation or intervention** of the IV
- **Random assignment** to control and experimental groups
- *Often (not always)* conducted in **laboratory settings**



# Correlational

Problem = Cannot determine causality

- Does not determine causality. This design **measures relationships** between two or more variables
- Focused on the collection of numerical data that can be analysed using statistics
- **No manipulation or intervention** of the IV

## Quasi- experimental / causal- comparative

Problem = Internal validity

- Shares **similarities** with the experimental design, but it specifically **lacks the element of random assignment** to the treatment or control group (these groups already exist)
- **Intervention**
- *Often* **no control group**
- Utilised **outside laboratory** contexts; in real world settings

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```
graph LR; A[Define population] --> B[Specify the sampling frame]; B --> C[Specify a sampling method]; C --> D[Determine sample size]; D --> E[Implement sampling plan / gather sample];
```

Define population

Specify the sampling frame

Specify a sampling method

Determine sample size

Implement sampling plan / gather sample

Masondo (2022)

A **population** is a group of individuals with some commonality (i.e., they all have something in common);

A **population** is a set of all possible units of interest that meet the designated criteria of investigation;

A research **population** is also known as a well-defined collection of individuals or objects known to have similar characteristics. All individuals or objects within a certain population usually have a common, binding characteristic or trait.

Masters students

Population

Population

2023 cohort of  
masters  
students

Sampling frame

Sampling frame

Sample

There are two main types of sampling techniques:

1. probability sampling
2. non-probability sampling

What's the difference between the two approaches?

**Answer: Randomization**

Randomization occurs when all members of the sampling frame (or population) have an *equal opportunity (or probability)* of being selected to participate in the study. This is a feature characteristic of **probability sampling**.



# Probability sampling

## STRATIFIED RANDOM SAMPLING

1. Separate your sampling frame into groups (also called strata)
2. Do either a simple random sample or a system random sample from there

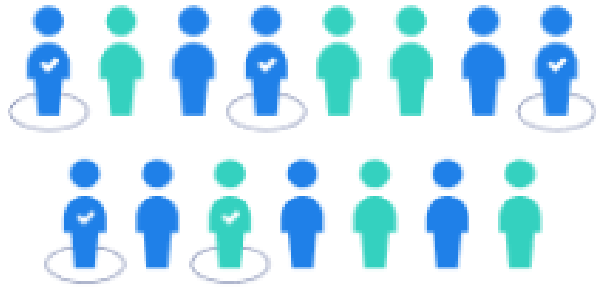
## SIMPLE RANDOM SAMPLING

1. Get a list of all possible participants (i.e. your sampling frame)
2. Generate random numbers for each
3. Sort the random numbers by size and then select the required amount of participants from the 1<sup>st</sup> row

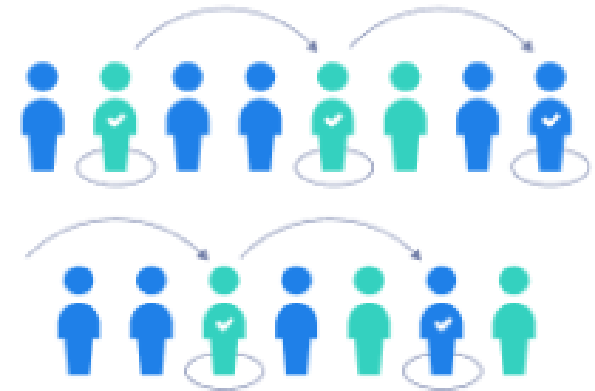
## SYSTEMATIC RANDOM SAMPLING

1. Get your sampling frame
2. Select a random start and then select every  $k$ th person
3.  $k$  is determined by dividing the population (or sampling frame) by the desired sample size

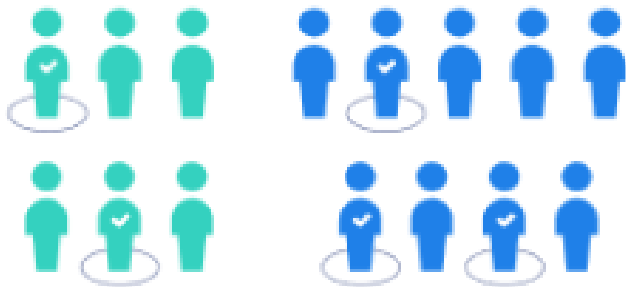
### Simple random sample



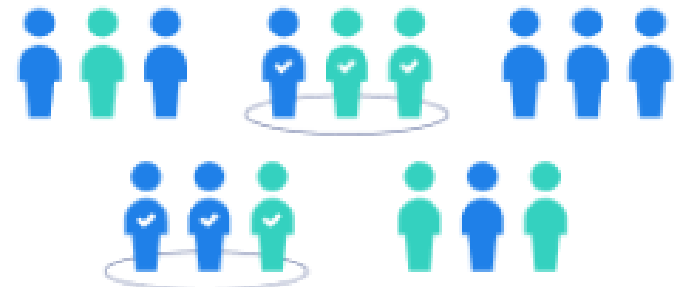
### Systematic sample



### Stratified sample



### Cluster sample



# Non-probability Sampling

## CONVENIENCE SAMPLING

1. Find some people that are easy to find and sample them

## SNOWBALL SAMPLING

1. Find a few people that are relevant to your topic
2. Ask them to refer you to more of them

## QUOTA SAMPLING

1. Determine what the population looks like in terms of specific qualities
2. Create quotas based on those qualities
3. Select people from each quota



What margin of error can you accept?

5% is a common choice

%

What confidence level do you need?

Typical choices are 90%, 95%, or 99%

%

What is the population size?

If you don't know, use 20000

What is the response distribution?

Leave this as 50%

%

Your recommended sample size is

**377**

Now that you have a better idea of sampling techniques, you can use this handy website to determine the sample size needed for your study.

<http://www.raosoft.com/samplesize.html>

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Next →

## Typical quantitative data gathering strategies include...

- Experiments or clinical trials;
- Observing and recording well-defined events;
- Obtaining relevant data from management information systems (such as learner management systems – LMS)
- But, the most common data gathering technique in the social sciences is the **administration of surveys/questionnaires with closed-ended questions**

## When administering surveys...

Ensure your instrument is **valid and reliable** (How do you do that? You establish the **psychometric properties** of the instrument among your sample to determine how valid and reliable the instrument is). So, ask yourself:

**Is the instrument measuring what it intends to measure?**

To determine this, you could conduct an **exploratory factor analyses** to explore the **construct validity**

**Is the instrument reliable?**

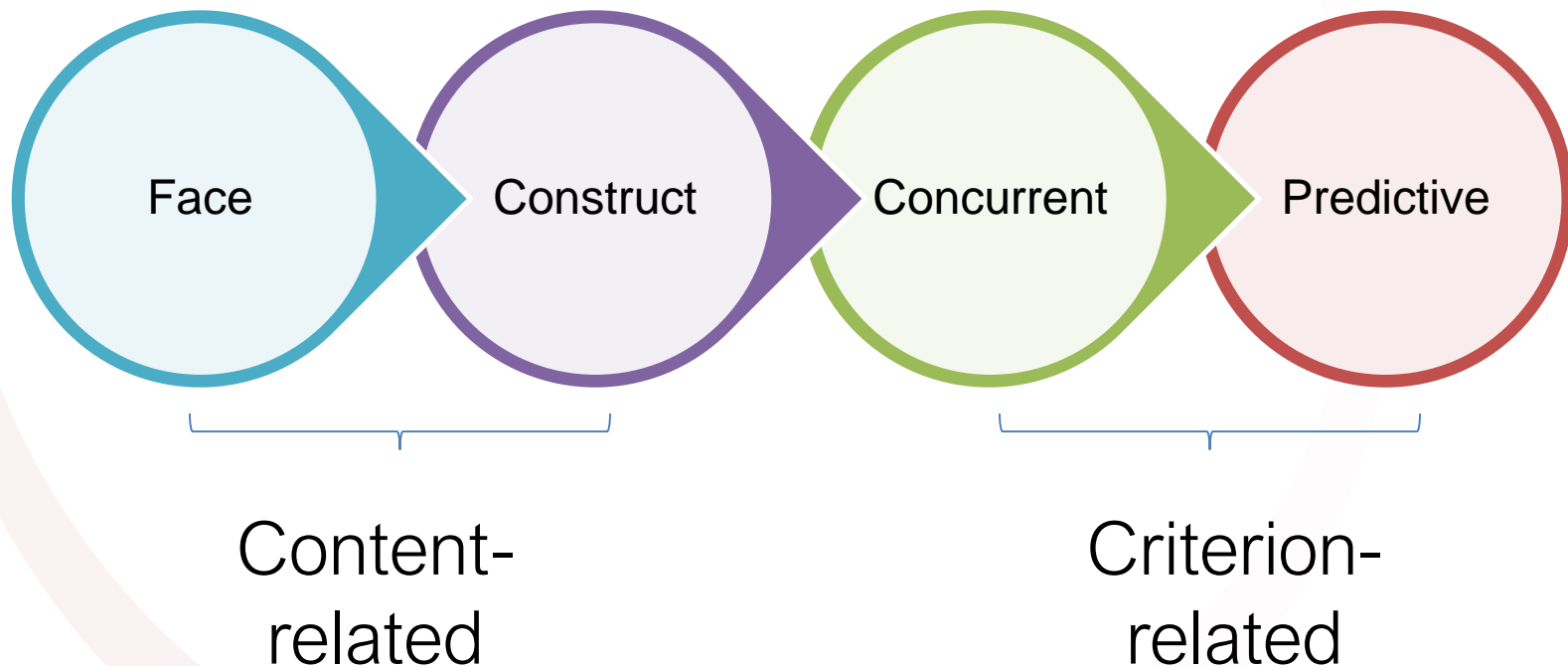
To determine this, you could conduct **item analyses** to explore the scales' **reliability** (also called internal consistency)

[https://www.youtube.com/watch?v=UWP9OEoaNnE&list=PL7Tw2kQ2edvpCOKL40H\\_kHolyaiHRsW4Q](https://www.youtube.com/watch?v=UWP9OEoaNnE&list=PL7Tw2kQ2edvpCOKL40H_kHolyaiHRsW4Q)



# Understanding the basics of validity

Validity simply means that a test or instrument is accurately measuring what it's supposed to. Two broad categories (content- and criterion-related) include the following (McLeod, 2013):



# Understanding the basics of reliability

**Reliability refers to the degree to which an instrument or survey produces consistent (or similar) results.**

Some of the more common types (Middleton, 2023):

- Test-retest reliability = This is when the same test is given to the same group of people at two different times. Results from the first iteration are then compared to the results from the second iteration to determine consistency
- Parallel-forms reliability = This is when the same group of people complete two similar versions of a questionnaire. Results from the two versions are then compared in order to determine the consistency of the results.
- Internal consistency reliability = Internal consistency assesses the correlation between multiple items in a test that are intended to measure the same construct. Cronbach's Alpha ( $\alpha$ ) coefficient is the most widely used internal-consistency coefficient. See the next slide for  $\alpha$  cut-offs...

# Interpreting Cronbach's Alpha ( $\alpha$ )

| Cronbach's alpha        | Internal consistency |
|-------------------------|----------------------|
| $\alpha \geq 0.9$       | Excellent            |
| $0.9 > \alpha \geq 0.8$ | Good                 |
| $0.8 > \alpha \geq 0.7$ | Acceptable           |
| $0.7 > \alpha \geq 0.6$ | Questionable         |
| $0.6 > \alpha \geq 0.5$ | Poor                 |
| $0.5 > \alpha$          | Unacceptable         |

Rule of thumb:  
For low stakes tests:  $> 0.70$ .  
Some authors suggest this figure should be above 0.80

Rule of thumb:  
For high stakes tests, this figure should be above .90.

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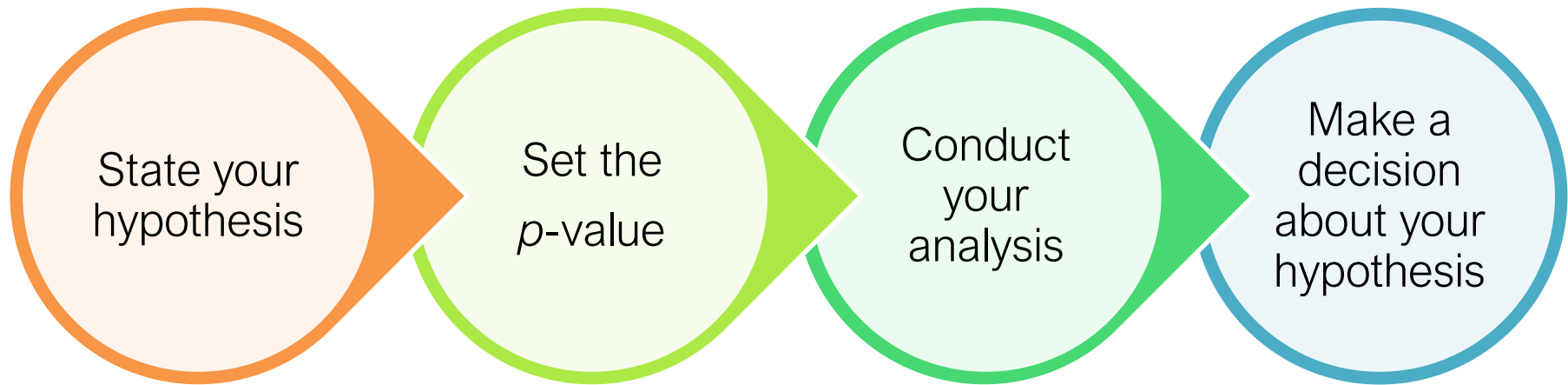
Questionnaires, interviews (structured), meta-analysis

Valid and reliable (psychometric properties)

**Lastly** →

## Data analysis

Statistical techniques / procedures



First, conduct analyses to check the parametric assumptions. Once checked, then conduct your analyses to answer your research questions/hypotheses.

# What's a hypothesis?

A hypothesis is a tentative, testable statement

## What's the difference between the null and the alternative hypothesis?

### Null hypothesis:

- States that no difference/relationship exists between the variables

### Alternative hypothesis:

- States that a difference/relationship exists between the variables
  - Can be stated in two ways

# Stating your hypothesis...

$H_0$  = Null hypothesis (states that there is no relationship/difference)

$H_0$ : There is no relationship between exam performance and exam anxiety

$H_1$  = Alternative hypothesis (states that there is a relationship/difference).

There are two types of  $H_1$ 's

Non-directional  $H_1$ : (doesn't state the direction of the relationship)

There is a significant relationship between exam performance and exam anxiety

Directional  $H_1$ : (does state the direction of the relationship)

There is significant negative relationship between exam performance and exam anxiety



## Set the $p$ -value...


- Also called an alpha, level of significance, statistical significance level
- Refers to probability level ( $p$ -value)
- Typically set at 0.05
- Interpretation: 0.05 = 95% chance that the relationship/effect did not occur by chance. ***But***, there is a 5% chance that the relationship / effect / association was random

# Check the assumptions associated with your planned statistical technique and how to perform them in SPSS...

- First and foremost – **Normally distributed data**  
([https://www.youtube.com/watch?v=2GRZ\\_d4ftoo](https://www.youtube.com/watch?v=2GRZ_d4ftoo))
- **Equal variances / homogeneity**  
(<https://www.youtube.com/watch?v=O6taUIWejB0>)
- **Independence**
- **Data are measured at the interval or ratio scale**

|                                  | <u>Parametric</u>                | <u>Non-parametric</u> |
|----------------------------------|----------------------------------|-----------------------|
| Assumed distribution             | Normal                           | Any                   |
| Assumed variance                 | Homogeneous                      | Any                   |
| Typical data                     | Ratio or interval                | Ordinal or nominal    |
| Data set relationships           | Independent                      | Any                   |
| <u>Statistical test</u>          |                                  |                       |
| Correlation                      | Pearson                          | Spearman              |
| Independent measures, 2 groups   | Independent t-test               | Mann-Whitney test     |
| Independent measures, >2 groups  | One-way ANOVA                    | Kruskal-Wallis test   |
| Repeated measures, 2 conditions  | Dependent t-test                 | Wilcoxon test         |
| Repeated measures, >2 conditions | One-way, repeated measures ANOVA | Friedman's test       |

Table adapted from: [http://changingminds.org/explanations/research/analysis/parametric\\_non-parametric.htm](http://changingminds.org/explanations/research/analysis/parametric_non-parametric.htm)

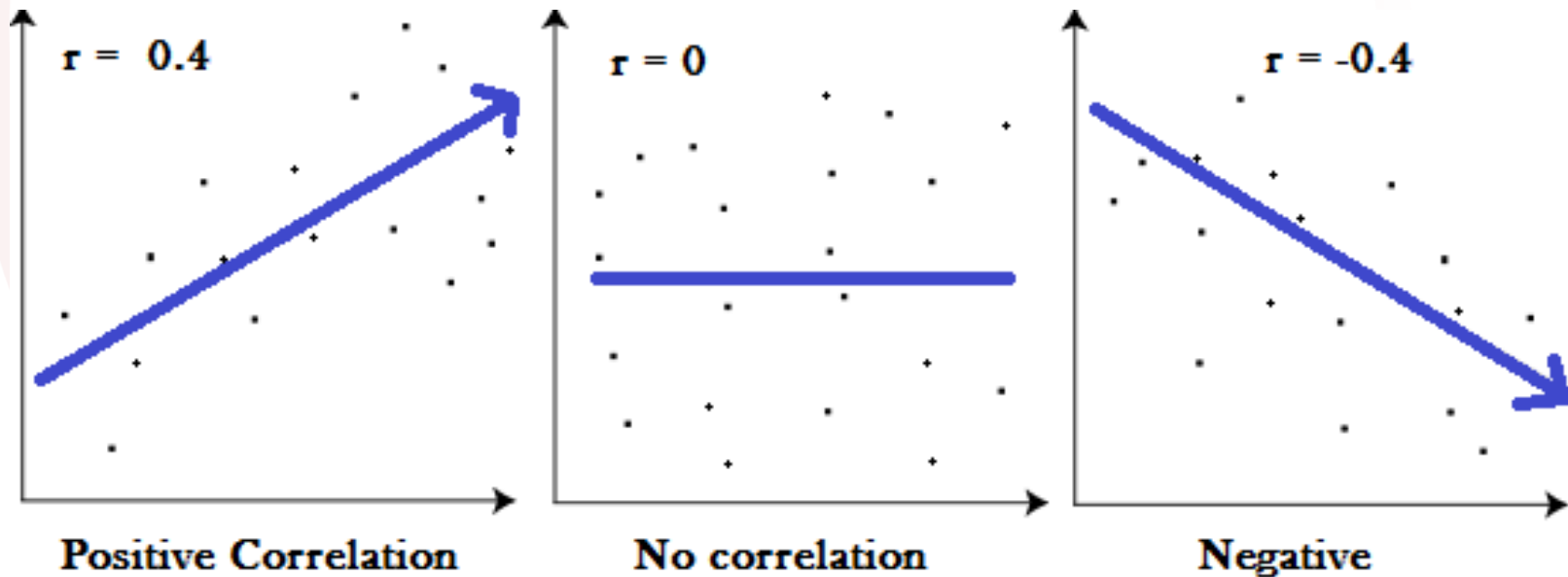


Just in case you're not sure yet (on which statistical test to use for your data)...

[https://www.socscistatistics.com/tests/what\\_stats\\_test\\_wizard.aspx](https://www.socscistatistics.com/tests/what_stats_test_wizard.aspx)

# Correlation

- Statistical techniques used to describe the relationship/association between variables
  - Positive, negative or no correlation (ranging from -1 to +1)
    - Zero indicates no relationship



# Regression

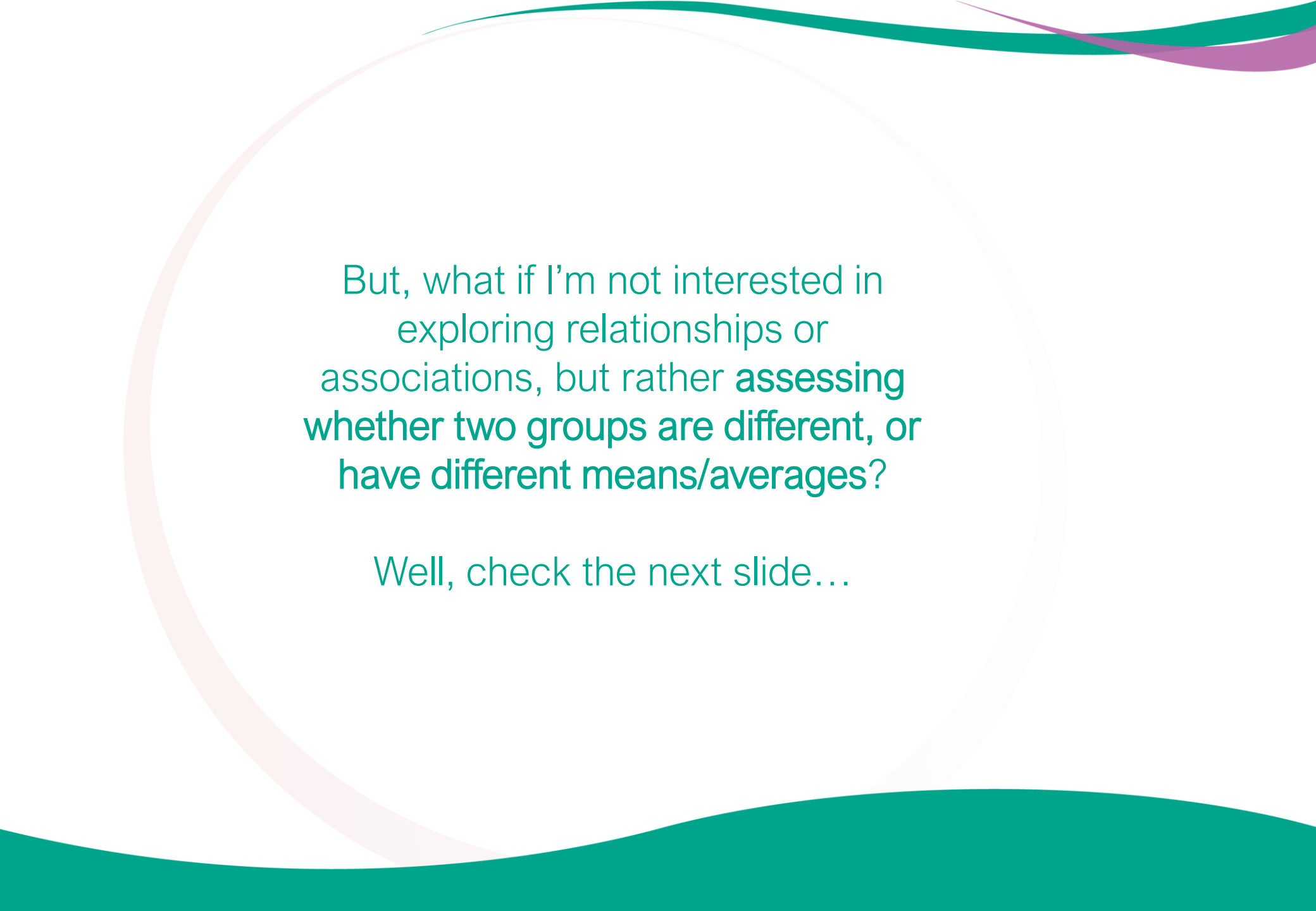
Taking correlations one step further ... Predicting one variable from another

**Simple regression:** ONE predictor variable; CONTINUOUS outcome variable

**Multiple regression:** SEVERAL predictor variables; CONTINUOUS outcome variable

**Binary logistic regression:** ONE OR MORE predictor variables; CATEGORICAL outcome variable (Only two outcomes)

**Multinomial logistic regression:** ONE OR MORE predictor variables; CATEGORICAL outcome variable (More than two outcomes)



But, what if I'm not interested in exploring relationships or associations, but rather **assessing whether two groups are different, or have different means/averages?**

Well, check the next slide...

## Independent measures (independent $t$ -test, Mann-Whitney)

Used to compare the mean scores of **two different groups**.

Are the anxiety scores different between 12 spider-phobes who see a picture of a spider and 12 different spider-phobes who see a real-life tarantula?

IV: People who see a spider picture vs people who see a real spider (**two groups**)

DV: Scores on spider anxiety scale (**one DV**)

## Repeated measures (dependent $t$ -test, Wilcoxon)

Used to compare the mean scores of the **same group**

Is there a difference between the mean anxiety scores from spider-phobes who were exposed to a picture of a spider and a real live tarantula?

IV: Picture and real-life exposure (**two conditions**)

DV: Scores on spider anxiety scale (**one DV**)

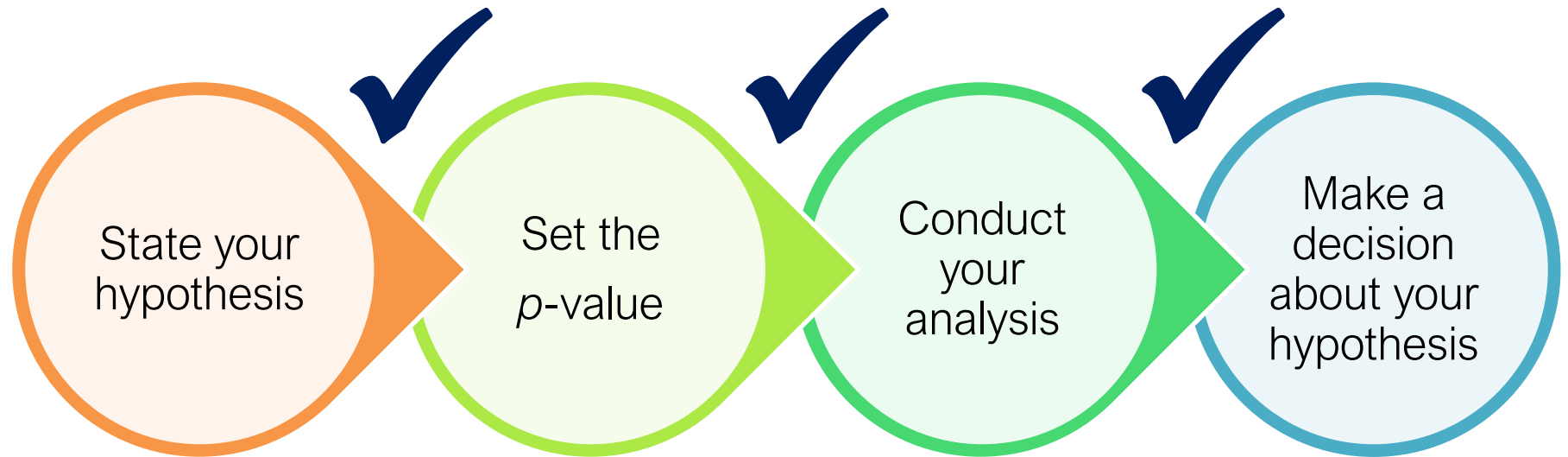


# One-way (independent-measures) ANOVA or Kruskal-Wallis...

Similar to  $t$ -test, but used with **more than two independent groups**.

# One-way (repeated-measures) ANOVA or Friedman's ANOVA...

Similar to  $t$ -test, but used with **more than two dependent conditions**.



# Make a decision about the hypotheses

So, we've conducted statistical analyses on our data. Now what?

Well, each statistical procedure provides a test statistic and its associated  $p$ -value. You'll need to use these statistics to make a decision about your hypotheses.

The  $p$ -value indicates the statistical significance of the result – did it occur by chance or not?

If you set your  $p$ -value at 0.05 and your results reveal a  $p$ -value of:

$p \leq .05$  – then your results are statistically significant and you must reject the  $H_0$

$p > 0.05$  – then your results are not statistically significant and you must accept the  $H_0$

# An example

Your research question: Is there a relationship between exam performance and exam anxiety?

Your research hypothesis: There is a significant negative relationship between exam performance and exam anxiety ( $H_1$ )

If you set your  $p$ -value at 0.05 and your results reveal a  $p$ -value of:

$p \leq .05$  – then your result is statistically significant and you should reject the  $H_0$  – So, there is a real relationship between exam performance and exam anxiety.

$p > 0.05$  – then your result is not statistically significant and you should accept the  $H_0$  - So, there is no real relationship between exam performance and exam anxiety.

|                      |                     | Exam performance (%) | Exam Anxiety | Time spent revising |
|----------------------|---------------------|----------------------|--------------|---------------------|
| Exam performance (%) | Pearson Correlation | 1.000                | -.441**      | .397**              |
|                      | Sig. (1-tailed)     | .                    | .000         | .000                |
|                      | N                   | 103                  | 103          | 103                 |
| Exam Anxiety         | Pearson Correlation | -.441**              | 1.000        | -.709**             |
|                      | Sig. (1-tailed)     | .000                 | .            | .000                |
|                      | N                   | 103                  | 103          | 103                 |

Note: the  $p$ -value is the 'Sig. (1-tailed)'

# Researchers could make errors at this stage...

*Type I error “Rejecting the  $H_0$  if it was in fact true”*

*Type II error “Accepting the  $H_0$  if it was false”*

## Type I error

- Rejecting the  $H_0$  if it was in fact true;
- Thus, there was no relationship between the two constructs, but the results and  $p$ -value *erroneously* suggested that there was.

## Type II error

- Failure to reject the  $H_0$  if it was false;
- There was in fact a relationship between the two constructs, but the results and  $p$ -value indicated that there were no differences.

## Some key tips to keep in mind when reporting your results:

1. **Explain the data collected as well as the results** in relation to the research problem you are investigating.
2. **Report unanticipated events** that occurred during your data collection. Explain how the actual analysis differs from the planned analysis. Explain your handling of missing data and why any missing data does not undermine the validity of your analysis.
3. **Explain the techniques** you used to clean your dataset.
4. **Describe the assumptions for each statistical test** and the steps you took to ensure that they were not violated.

5. **Choose an appropriate statistical procedure**; provide a rationale for its use and a reference for it. Also, specify any computer programs used, such as SPSS or MS Excel.
6. **When using inferential statistics**, provide the descriptive statistics, confidence intervals, and sample sizes for each variable as well as the value of the test statistic, its direction, the degrees of freedom, and the significance level [the  $p$  value].
7. **Avoid inferring causality** (unless, of course, you adopted an experimental design - which proves causality)

write





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