

## LESSON SUMMARY

# Mathematics for Buying, Selling, Borrowing and Investing 

Textbook: Mathematics, A Complete Course by Raymond Toolsie, Volume 1

(Some helpful exercises and page numbers are given throughout the lesson, e.g. Ex 5 f page 182)

## INTRODUCTION

As productive individuals, in our daily lives we are always involved in buying selling or investing .There may also be times when we will have to take loans from a lending institutions. This lesson deals with some of the important computational task involved in these processes. It involves the application of the skills developed in the previous lessons to our daily transactions. In buying or selling goods it is important to be able to determine profit or loss and one should also be able to calculate interest from investments made or the interest to be paid on a loan.

## OBJECTIVES

At the end of this lesson you will be able to:
a) Calculate discount, sales tax, profit or loss

b) Solve problem involving marked price (or selling price), cost price, percentage profit, loss or discount.
c) Solve problems involving payments by instalments as with hire purchase and mortgages
d) Solve problem involving simple interest, compound interest, and depreciation.

### 4.1 Profit and Loss, Discount

## Profit and Loss

If a business man buys an article and sells it for more than what he paid for it he makes a profit. If he sells the article for less than what he paid for it he makes a loss. The price the business man pays for the article is called the cost price while the price he sells the article for is called the selling price or marked price.

The following formulae will be helpful:
For Profit:
The profit $=$ The selling price - The cost price
The profit $\%=\frac{\text { The profit }}{\text { The cost price }} \times 100 \%$
The selling price $=$ The cost price + The profit
For Loss:
The loss $=$ The cost price - The selling price
The loss $\%=\frac{\text { The loss }}{\text { The cost price }} \times 100 \%$
The selling price $=$ The cost price - The loss
It follows from the above that given the profit per cent:
The profit $=\frac{\text { The profit } \% \times \text { The cost price }}{100 \%}$.

Try writing a formula for the loss given the loss per cent.
The above formulae can be used to solve the following examples.

Example: 1. A dealer buys 50 apples for $\$ 40$ and sells them for $\$ 1.20$ each. Calculate his percentage profit. (Ex $5 f$ page 182)

Solution: The selling price $=\$ 1.20 \times 50$

$$
=\$ 60 .
$$

The profit $=\$ 60-\$ 40$
$=\$ 20$.
The profit $\%$ (or percentage profit) $=\frac{20}{40} \times 100 \%$
$=50 \%$.
2.


The cost price of a soccer ball is $\$ 65$. If the loss per cent was $20 \%$, what was the loss? Also calculate the selling price.

Solution: $20 \%=\frac{\text { The loss }}{\$ 65} \times 100 \%$
The loss $=\frac{\$ 65 \times 20 \%}{100 \%}$
$=\$ 13.00$
The selling price $=\$ 65-\$ 13$
$=\$ 52$.
Discount

A discount is a percentage off the selling price of an article given to a customer. Therefore the customer buys the article at a reduced price (or sale price). Sometimes a cash discount is given if a customer pays for an article in cash. Therefore the customer pays the cash price for the article. The following formulae are useful:

The discount $=x \%$ of the selling pice
The discounted price $=$ The selling price - The discount

Example:

1. A boutique is offering a $15 \%$ discount for cash. Calculate the cash price for a dress with a marked price of $\$ 125$. (Ex 5h page 185)

Solution: The discount $=15 \%$ of $\$ 125$.
$=\frac{15}{100} \times \$ 125$.
$=\$ 18.75$
The cash price $=\$ 125-\$ 18.75$
= \$106.25
2. In a sale, a cassette recorder was sold for $\$ 2071$ after a discount of $5 \%$ was given. Calculate the marked price of the cassette recorder.

Solution: the selling price is $95 \%$ of the marked price, i.e. $\frac{\$ 2071}{\text { marked price }}=\frac{95}{100}$
marked price $=\frac{\$ 2071 \times 100}{95}$
$=\$ 2180$

## ACTIVITY 1

1. Mr. Khan bought a refrigerator for $\$ 2560$. Calculate the selling price of the refrigerator if he adds a profit of $20 \%$. A $10 \%$ discount is offered for cash. Calculate its cash price.

### 4.2 Simple and Compound Interest.

## Simple Interest.

There are times when an individual will have to borrow money from a bank or invest money in a bank. The amount borrowed or invested is called the principal. Interest is charged on the principal at a given rate over the period of the loan. If the principal stays the same over the period of the loan then the interest paid to the bank is simple interest.

If it is an investment and interest is not added to the principal during the period of the investment, the principal remains the same. The interest paid to the investor here is also simple interest.

The simple interest is given by $I=\frac{P R T}{100}$.
$I=$ the interest.
$P=$ the principal, i.e. the amount barrowed or deposited.
$R=$ the rate of interest charged on the loan. This is charged as a certain per cent per annum.
$T=$ time, i.e. the length or period of the loan. If it's a deposit, $T$ is how long it remained in the account. When using $T$ in the calculation it must be in years. Therefore if T is given as 6 months it is used as $\frac{6}{12} \equiv \frac{1}{2}$ a year in the formula.

The principal is $P=\frac{100 I}{R T}$.
Try and come up with the formulae for R and T .
The amount accruing, $A=P+I$.

Example:

1. A man invested $\$ 600$ at $8 \%$ per annum simple interest for 5 years. (Ex $5 s$ page 213)

## Calculate:

(a) the simple interest payable.
(b) the total amount of money the man collected at the end of the 5-year period.

Solution:
a) $I=\frac{\$ 600 \times 8 \times 5}{100}$
$=\$ 240$ (Try working this with the per cent key on the calculator.)
b) $A=\$ 600+\$ 240$
$=\$ 840$.
2. The simple interest on $\$ 15000$ for 9 years is $\$ 6750$. Calculate the rate per cent per annum.

Solution:
$R=\frac{100 \times \$ 6750}{9 \times \$ 1500 \mathrm{o}}$
= 5\% per annum.

## Compound Interest.

If interest is added to the principal it grows. When interest is recalculated on the new principal, the interest attracted here is called compound interest.

The compound interest formula is $A=P\left(1+\frac{R}{100}\right)^{n}$
$A=$ the amount of money accruing after $n$ years
$P=$ the principal
$R=$ the rate per cent per annum
$n=$ the number of years for which the money was invested.
Also compound interest,C.I. $=A-P$.

## Depreciation

The value of an asset such as a car depreciates every year. The depreciation formula
is: $A=P\left(1-\frac{R}{100}\right)^{n}$. The amount by which a value depreciates is given by $D=P-A$.
$A=$ the value of the asset after $n$ years.
$P=$ the initial cost of the asset.
$R=$ the rate of depreciation per annum.
$n=$ the number of years for which the asset was depreciated.
Example:

1. Calculate the compound interest on investing $\$ 600$ for 2 years at $7 \%$ per annum. (Ex 5t page 219)

Solution: $A=\$ 600\left(1+\frac{7}{100}\right)^{2}$
$=\$ 600(1.07)^{2}$

$=\$ 600 \times 1.1449$
$=\$ 686.94$
Hence C.I. $=\$ 686.94-\$ 600$
2. Calculate the book value of a new maxi taxi costing $\$ 44000$ after 3 years if it depreciates each year by 13\%. (Ex 5u page 223)

Solution: $A=44000\left(1-\frac{13}{100}\right)^{3}$
$=4400 \mathrm{o}(0.87)^{\mathrm{a}}$
$=44000 \times 0.6585$
= \$28 974.13

## ACTIVITY 2

1. Which is the better investment?
(a) $\$ 1200$ at $9 \%$ simple interest for 2 years.
(b) $\$ 1200$ at $8 \%$ compound interest for 2 years.
2. Calculate the book value of a new mini bus costing $\$ 43000$ after 5 years if it depreciates each year by $12 \%$.

## Sale tax, Hire purchase and mortgages

## Sale tax

An example of sale tax is value added tax or VAT. This is a tax paid on goods and services.

Example:

A DVD game player is priced at $\$ 2800$ plus value added tax (VAT) at $15 \%$. How many dollars does the DVD game player actually cost the customer? (Ex 5i page 186)

Solution:
The customer pays $(1+15 / 100)$ of $\$ 2800$

## $=1.15 \times \$ 2800$

$=\$ 3220$.

## Hire purchase

This allows a customers to purchase much need goods with smaller monthly instalments if they cannot immediately pay the full cash price. The customer usually pays a down payment and interest is then added to the unpaid balance. The hire purchase price is higher than the cash price.

## The hire purchase price

$=$ The down payment + The outstanding balance + The interest charged

Example:
The marked price of a freezer is $\$ 3000.00$. There is a discount of $15 \%$ for cash payment. To obtain the freezer on hire purchase, a deposit of $\$ 595.00$ and 18 monthly instalments of $\$ 159.50$ each are required. (Ex 5j page 189)

Calculate:
a) The cash price
b) The total amount paid if bought on hire purchase
c) The difference between the cash price and the hire purchase price as a percentage of the marked price.

Solution:
a) The cash price is $85 \%$ of $\$ 3000$. (why?)
$=\frac{85}{100} \times \$ 3000$
$=\$ 2550$.
b) the hire purchase price $=\$ 595.00+(\$ 159.50 \times 18)$
$=\$ 595.00+\$ 2871$.
$=\$ 3466$.
c) the difference $=\$ 3466-\$ 2550$
$=\$ 916$.
This as a percentage of the marked price $=\frac{916}{3000} \times 100$
=30.5\%
Try to determine the interest charged in the above example.

## Mortgage

This a long term loan a person obtains from a bank to purchase a car or a house. A down payment is made to the owner of the house (or car) by the borrower and the bank finances the balance.

A luxury apartment is priced at $\$ 235000$. An $85 \%$ mortgage can be obtained over a 20year period. (Ex 5k page 192)

Calculate:
a) the deposit payable
b) the loan amount needed
c) the total amount of money paid to the bank if each monthly payment was \$2829
d) the total amount paid for the house.

Solution:
a) The deposit is $15 \%$ of $\$ 235000=\frac{15}{100} \times \$ 235000$
$=\$ 35250$.
b) The loan amount needed $=\$ 235000-\$ 35250$
$=\$ 199750$.
c) The total amount paid to the bank $=20 \times 12 \times \$ 2829$
$=\$ 678960$.
d) The total amount paid for the house $=\$ 35250+\$ 678960$
$=\$ 714210$.


CXC questions.

1. A store charges $6 \%$ VAT on all sales. What is the total cost of a shirt marked at \$30?
2. 



## Hire Purchase Plan:

## Pay down \$60

## \$55 monthly for 12 months

Mr Jones purchased the TV advertised in the diagram by using the hire purchase plan instead of paying cash. How much more than $\$ 600$ does Mr Jones pay by using the hire purchase plan?


1. A shopkeeper buys a stove from a manufacturer. The shopkeeper sells the stove for $\$ 150.00$ at a profit of $20 \%$.
(a) How much did the shopkeeper pay the manufacturer for the stove?
(b) If the shopkeeper gives 10\% discount for cash, how much does a customer pay for the stove?
2. A man wishes to invest $\$ 1500$. He can buy saving bonds which pay simple interest at the rate of $8 \%$ per annum or he can start a savings account which pays compound interest at the same rate. Calculate, to the nearest cent, the difference between the amounts of the two investments at the end of 3 years.

## CONCLUSION

We have looked at the basic arithmetic involved in buying, selling, making an investments or securing a loan. We are also recipients of services for which we have to pay rates. The following lesson looks at some basic Mathematics involved in determining rates, including foreign exchange rates.

